



KAYSHA CONCEPTS



Corporate Profile

www.kayshaconcepts.co.za

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INTRODUCTION

Kaysha Concepts (Pty) LTD was registered to meet the supply needs of the Information Technology sector as well as offer a wide range of environmental consultancy services.

Kaysha Concepts (Pty) LTD was established in 2017 as an Information Technology and general supply services company. However, due to the changing Information Technology, build environment and the growing needs of our clients; it became necessary to broaden the services of Kaysha Concepts to provide a multi-disciplinary offering including Renewable Energy, Smart City Infrastructure, Engineering, Environmental Management Consulting services, and Training under one banner.

We have continued to strive towards becoming a complete multi-disciplinary practice offering our Clients the specialist individual attention and solutions required by rapidly changing market environment. Kaysha Concepts sees teamwork on every project as the key success element and is responsible for creating this environment. The overall project manager is duty-bound in ensuring efficient and regular communication to all stakeholders at all levels.

Kaysha Concepts believes in a hands-on approach on all projects. That is why a Director of the firm is always in control of the key functions of our projects. Kaysha is equipped with the necessary staff and resources to ensure that the best professional product or service is provided.



OUR VISION & MISSION

VISION

Our vision is to become our Clients' preferred Professional Service Provider (PSP) for the provision of Environmental Management and Consulting Services, Information Technology Equipment, Renewable Energy Solutions, Smart City Infrastructure and Construction as well as Training Services.

MISSION

Our Mission is to offer excellent service in each of our professional disciplines, in accordance with statutory and regulatory practices and codes of conduct, with the highest level of integrity.



OWNERSHIP & MANAGEMENT

Kaysha Concepts (PTY) Ltd is a level 1 B-BBEE contributor with 135% procurement recognition level. We are headed by a dynamic, motivated and efficient team supported by qualified staff.

Affirmative Action is important to us, which is why the company has taken a leading role in the recruitment and training of Historically Disadvantaged Individuals. We recognize the socio-economic imbalances of our society and seek to apply training initiatives to help address these injustices.



PROJECTS & REFERENCES

Project; References /Email Contact;	Client/Telephone	Value /Year
Project Management Training	Abmark Consulting (Pty) Ltd	R 2,200,000 October 2019
Contact: michael.dhliwayo@abmarkconsulting.co.za	Tel: 011 969 6902	Cell: 072 691 6343
IT Hardware & Accessory Supply	Universal ICT Solutions (Pty) Ltd	R998,000 March 2018
Contact: Melvin@universal-ict.co.za	Tel: 011 039 4774	Cell: 071 822 3840
Solar Panel Installation	Hatton Consulting (Pty) Ltd	R 568,000 March 2021
Contact: Ozias.moyo@hattonconsulting.co.za	Tel: 011 403 2087	Cell: 083 764 9184
Environmental Consulting	UNDP	R 2,752,000 February 2020
Contact: Simbotwe.mwiya@undp.org	Tel: 012 663 6826	Cell: 065 575 2188
<u>Ongoing Project:</u> Environmental waste Management	Mopani Copper mine Zambia	R 3,745,000
<u>Ongoing Project</u> Hydro power dam Inga 3	Democratic Republic of Congo	R 2,807,000



BUSINESS APPROACH

BUSINESS APPROACH

Kaysha Concepts sees teamwork on every project as the key success factor and strive to create an environment that nurtures this. The overall project manager is duty-bound in ensuring effective communication to all stakeholders at all levels. Teams are built by combining the strengths of its members achieve goals.

We believe in the hands-on approach on all our projects. A Director of the firm will always be in control of the key functions on a project. The company is equipped with the latest technology and has the necessary staff and resources to ensure the best professional service is always provided.



VALUES

- Integrity.
- Boldness.
- Honesty.
- Fairness.
- Trustworthiness.
- Accountability.
- Customer Experience.



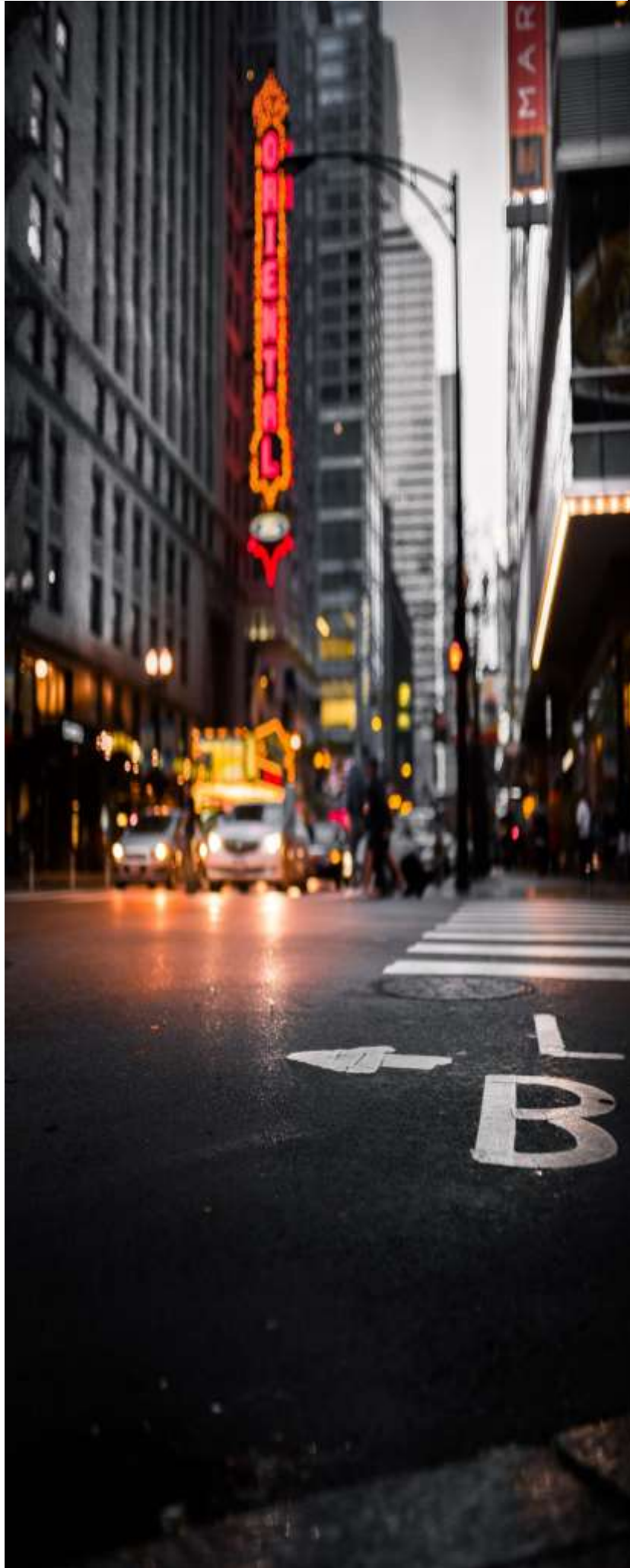
OUR SERVICES & PRODUCTS

Being a multi-disciplinary firm, we offer a wide range from Information Technology Supplies, Environmental Consultancy and Management services, Engineering Smart City Infrastructure, Renewable Energy Solutions and Training. These include:

- Supply of IT Equipment Hardware & accessories
- Renewable Energy Solutions
- Environmental Management and Consultancy Services
- Electrical Installations
- Smart City Infrastructure & Construction
- Electric Vehicle Chargers
- Training

Our Services

A range of services to support individual needs



INFORMATION TECHNOLOGY

The global digital revolution is bringing prosperity to greater numbers of countries and regions. Where digital infrastructures are created, new economic opportunities arise. Data Centre's facilitate this 21st-century transformation benefiting millions of people in their daily lives.

Kaysha Concepts has been involved in the development of Data Centre's and other mission critical facilities.

Society increasingly demands reliable systems. Continuity is crucial for the functioning of our society. Mission critical facilities require highly resilient infrastructure to ensure service. For Data centers we enable business, operations and systems to operate efficiently, effectively and continuously. We deliver resilient and energy-efficient mission critical facilities.

Continuity is just as important when extending the lifespan of mission critical facilities. Our multi-disciplinary teams provide support to ensure there is no downtime in healthcare systems, data centers and other critical industries where maximum availability and control is needed. Our world-class proven expertise delivers the best solution during expansion, replacement or modification of infrastructure, wherever the facility is located.

Throughout the digital revolution, our aim has been to convert your investments in mission critical facilities - anywhere in the world - into a reliable and profitable result.

Our Geographical Information Systems (GIS) and information management team of experts work closely with our engineers and environmental scientists to ensure data is relevant, easy to use and safely stored.



SUSTAINABILITY SERVICES

The complexity and range of environmental and social impacts, coupled with the increasing pressures of legislation, customers' and investors' expectations and greater public awareness, means a systematic, fact-based approach is required to ensure the sustainability of an organization or a project development.

Biodiversity, air, water, land, climate change, health & safety, cultural heritage, resettlement, employment, human rights – whatever the risks, we have the expertise to manage them.

Integrating our environmental and social expertise with architectural and engineering knowledge, our multidisciplinary teams offer sustainable solutions for infrastructures, industries and buildings. This through all stages of a project life cycle.

Our services range from conducting specialist surveys and assessment to providing expert input in design, developing management plans or systems and delivering independent review and reporting on environmental, social and governance (ESG).

In short, our solutions effectively reduce an organization's or project's impact on the environment, its workers and its neighboring communities...while optimizing the benefits for business and society.

Whether you're looking for full environmental due diligence or a shorter 'red flag' report to highlight the main risks ahead of an investment, we have a long track record in carrying out transaction services in which technical and environmental due diligence are integrated, for our long-standing client base.

In all of our reports, we benchmark your project against what we know of your peers. Rest assured that our sector knowledge can help translate any potential risks into financial ratios, enabling you to understand the associated risks in good time.



RENEWABLE ENERGY SOLUTIONS

As renewable energy consultants we offer technical and strategic services on identifying renewable energy resourcing for your industry ranging from strategic advice and feasibility studies to detailed engineering. We have the knowledge and expertise to increase the share of renewable energy in respective communities. Our services include:

- On-site feasibility studies on renewable energy sources (wind, geothermal, solar, hydropower, biobased resources)
- Feasibility studies on utilization of waste streams for energy generation (Waste to Energy, biofuels)
- Energy Management / Balancing supply and demand of energy resources (smart grids)
- Integrating renewable energy in industrial processes and utilities
- Selection of renewable energy supply solutions
- Conceptual design & Detailed engineering
- Energy Monitoring

Solar energy is a source of cheap renewable energy and a billboard promoting green and sustainable business. But foremost it is a financial product, an asset that generates revenue. As such focus on cost is key because lower cost means higher returns. This is driving a race to the bottom on every aspect of this sector, from module price that has declined by an order of magnitude in the past decade to cost of finance. The challenge that our customers face is to maintain a high standard of quality and to avoid that their assets fail and become a liability.

We are proud of the fact that we can increase the quality and professionalism in the solar industry with our expertise while maintaining focus on cost. Our services build trust and enhance the quality of solar energy projects, ensuring high profitability throughout the lifetime.

We provide two categories of services. For roof, project or land-owners and solar energy project developers, we provide owner's engineering services. For banks, investors, insurers and asset managers we provide independent engineering services.



SMART CITY SOLUTIONS

At Kaysha Concepts, we assist our clients establish 'Smart Environments' and meet the challenges of adopting sustainability initiatives and delivering more efficient operations. Globally, residential & office building, business parks, ports & terminals are under pressure from their occupants and customers, retailers and global suppliers to 'go green' and provide faster, more streamlined and more sustainable activities. Furthermore, these challenges are taking place against a backdrop of economic uncertainty making capital investment projects even more difficult to execute.

We are regional leaders in smart city development projects using our unrivalled expertise and experience, we can provide sustainable solutions for clients through our Smart Environment initiative.

Our Smart Environment expertise is based on collaborative thinking, working in partnership and delivering studies, designs and projects in a cost-effective manner around the following key themes:

- Corporate and project sustainability
- Electrification and sources of renewable energy
- Health, safety, social and environmental management

Establishing sustainable and energy efficient practices supports operators to maintain a carbon footprint certification to operate' and creates positive stakeholder relationships. Kaysha Concepts assists our clients in all phases of their smart environment projects: from water & electrification, and traffic forecasts, feasibility studies and the first consent / permits, design and execution through to maintenance and business support.

In establishing Smart Environments, we assist our clients finding solutions to a wide range of environmental challenges including:

- Reducing energy consumption and associated greenhouse gas (GHG) emissions
- Adopting a low-impact use of resources, fuel and electricity consumption in construction and the embodied carbon in raw materials
- Establishing consistency in measurement and reporting from all points in the logistics and transport supply chain in line with the requirements of national, and regional governments and international bodies.
- We have worked with clients around the region on a wide range of smart projects including free trade zone areas and business industrial estates, smart residential complexes, etc.



ELECTRICAL MAINTENANCE & SERVICES

We spend a great part of our lives in or around buildings; in offices, hospitals, museums, universities, train stations, airports, gyms and other buildings. Our comfort and health within these buildings should be top priority. Kaysha Concepts designs building services which enable people to function and feel better in your buildings.

We provide a wide range of services which align with your needs; always considering safety and sustainability. Our services vary from advice and design, to realization and building management. We ensure the most innovative, safe and energy-efficient installations and systems for, among other things, air, light, climate, security, electricity and acoustics.



PROFESSIONAL SKILLS DEVELOPMENT

We have built an enviable reputation in Sub Saharan Africa of continual trust to deliver exceptional development solutions, providing winning quality assured training and skills development courses.

With a proven track record of world-class people development, Kaysha Concepts is the "provider of choice" for many leading organizations.

Our success in delivering In-House Training Courses is attributed to our ability to work closely with organizations. We excel in understanding your goals and specific requirement then we plan and formulate a training solution that meets the objectives.

In-House Training Courses can be built around our standard courses or be completely bespoke to suit your specific learning objectives. Our team of experienced Consultants can develop entirely new training courses that will meet your training needs.



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